

Resume Harry van Someren 2024

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Nationality: Dutch
Languages: English: good in speech and writing
German: sufficient in speech
Hobby's: Skiing (instructor), biking, hiking, camping, salsa, scuba diving (instructor), movies, gaming, reading, TEFL English instructor, website & software development
Counsellor/coach: Among others: Mindfulness, MBTI Step I & II, Transactional Analysis, Enneagram, NLP, Family/Systemic constellations



Characteristics

I am a seasoned professional with over 25 years of management experience:

- I manage departments with scrum teams lately
- coaching/servant manager (international P&L experienced)
- pragmatic and an open, direct communicator with always a fresh, creative look at things
- decisive and results oriented (realizer), want to make an impact
- a proficient party for all levels within an organization
- employee and customer oriented
- technical and communicative

Professionally raised in very fast growing American companies where the motto "The only constant is change" was valid. Within those companies concrete business (for company and customers) were paramount.

What drives me

A positive culture and trust are important aspects for me of the (international) organization I work for.

I am motivated by challenges where I can make a difference, where I have autonomy and where it is allowed to learn from mistakes. I am not afraid of big challenges.

I love to transfer my experience and knowledge to other people.

Intrinsically motivated to continuously grow/improve both personally and with the teams/organization.

- Able to make a positive contribution to (cooperation between) teams, even without formal responsibility.
- Able to put a dot on the horizon for persons/teams/the organization.

Autonomy is ingrained, whereby working with enthusiastic teams the best thing there is for me.

- Self-starter/taking initiative, proven experienced/fast/motivated learner, creative, always with humor.
- Supported the transformation of departments of the Dutch Police, brightONE (KPN and Rabobank teams) to an agile/scrum work method.

Experience

Proven ability to manage multidisciplinary teams (with hands-on involvement where needed) and to

- lead a team through major changes (always big changes in the companies I worked for)
- collaborate with and motivate people/teams from different cultures/at different levels
- realize plans/projects within set parameters
- create and implement (international) processes/reporting structures

At the Dutch Police, other projects and at my last three employers (brightONE, Novell, Tieto),

I gained a lot of experience with:

- Coaching of (IT) professionals: at all levels (also within Scrum teams)
- Operations: defining/setting up/structuring/optimizing processes
- Management of big IT environments, software development and implementation of Enterprise SaaS Products

I have the following experience with regards to Business/IT Transformation:

- Tieto & brightONE: from stone & bricks (physical shop) to the digital domain, from single-channel (for example a shop) to multi-channel (shop and web) to omni-channel (shop, web, chat, telephone and email)
- Tieto & brightONE: Experience with Business Process Redesign (including Business Model Canvas) for the transition to the digital world and/or for the transition from single-channel to omni-channel.
- Novell: Using Identity and Access Management (IAM) to manage a digital transformation (proofing, verification, access management, identity unification, getting insight, risk management, compliance).

Work experience

Customers I worked with: a.o. Dutch Police, KPN, Rabobank, ING, ASML, NXP, Robeco, City of The Hague, Eneco, PON, ANWB, Ministry of Education, Province of Drenthe, PWN, Philips, NLR, ESA/ESTEC.

Freelancer (2021 – now): KLEINmaatwerk.nl

Activities: Interim management, Coaching (all levels) & Mindfulness training (OutdoorMindfulness.nl).

Customers:

- Dutch Police: Interim management (Scrum teams)
- Dotcombusiness: Interim management & coaching
- Pridea & Xibe: Business Development

World Traveler (2016 – 2020): harryvansomer.nl (This is NOT the same as having a long holiday!)

2016: Spain and Kos-Teheran on bicycle. Worked as a ski teacher in Austria, Ellmau during the winter.

2017: Teheran-Kazachstan on bicycle. I lived in Austria during the winter.

2018: Netherlands - Portugal on bicycle. Worked as a ski teacher in Austria, Leogang during the winter.

2019: Traveled Thailand and traveled on motorbike through Vietnam, Laos and Cambodia.

Worked as a ski teacher in Austria, Leogang during winter.

2020: Lived in Austria, France and Greece.

brightONE IT Services (2012 – 2016): Manager BU Customer Interaction Solutions (MT member) brightONE

IT Services is an expert in improving interactions between customers and companies:

It provides services ranging from CRM, AI driven marketing, social media management to proactive chat implementation, customer interaction platform design and development and customer experience management. I was successfully P&L responsible for the Operations of the Business Unit CIS. Managed big changes for the teams, products and services. Implemented agile way of working with Scrum teams.

Novell (2006 – 2011): Services Director EMEA Area North (MT member)

Novell is an American software supplier specialized in four areas: Identity and Security Management, Linux, Resource Management and Collaboration. I was successfully P&L responsible for Novell Services (Projects & Support: people intensive) from an EMEA Area North perspective: Benelux, Scandinavia and East Europe.

Tieto (1999 – 2006): Manager Operations / Sales & Marketing Manager (MT member) Tieto is a big (17.000 people) Scandinavian IT Services supplier.

I started as Manager Operations (people intensive) and delivered Customer Interaction Solutions for Contact Centers. I guided the team through a big transition: from being a product supplier to becoming an IT services company.

KPN Telecom (1999): Sales Executive

KPN Telecom is the biggest Dutch telecom operator. I managed Frame Relay and IP Services business: Coached the IntraNetLink team in Region East. Managed a team in the Region South.

Silicon Graphics (1994 – 1998): Manager Indirect Sales

Silicon Graphics (SGI) is an American high-end computer/graphics hardware company. I successfully developed and expanded relationships with Resellers, SI's, Distributors, ISVs and OEMs.

VMX Services (1994): Managing Director VMX Services

VMX was the autonomous, Dutch, training department of Sun Microsystems.

I started VMX Services: computer infrastructure projects.

Sun Microsystems (1989 -1993), American Unix hardware company: Sales Representative I successfully developed new Local government & Utility companies and several new Ministries.

ICT Novodata (1988): Software Engineer

ICT Novodata was a Dutch IT Services supplier.

Education and training (among others)

Several institutes Management, coaching (multi-year training), communication, sales

Corael Transactional Analysis, NLP, Enneagram, Family/Systemic constellations

Nyenrode Professor series Strategic Marketing

Bureau K. Horden Financial management for non-financial managers

Education Ingenieur in I&C technology: a.o. compiler, database, operating, network and expert systems